

# National Account Manager

## Saskatoon

**KINDERSLEY** *transport ltd.*

A MEMBER OF SIEMENS TRANSPORTATION GROUP INC.

Kindersley Transport Ltd., is seeking an effective and motivated National Account Manager to develop and expand on revenue and services. The successful candidate will be capable of developing and executing a sales strategy that will yield positive results.

The candidate will have a proven track record of presenting transportation solutions to the marketplace. The primary focus will be selling LTL and Courier services across Canada and the US. However, the candidate will be expected to understand and sell the other transportation services offered by Siemens Transportation Group Inc.

This position will be based out of our Saskatoon office, and will require business travel.

### **Responsibilities**

- Direct sales efforts in Saskatchewan
- Promote the company's inter-provincial, intra-provincial, and USA services to current and prospective customers
- Service current accounts and expand customer base
- Work with a team of National Account Managers across Canada and the USA

### **Qualifications**

- 2 years sales experience (transportation experience is an asset)
- Highly motivated and works well under pressure
- Dynamic and customer service oriented
- Excellent negotiation and problem solving skills
- Knowledge of provincial and federal trucking regulations
- Excellent communicator

### **To apply for this position;**

**Fax:** (306) 668-5849

**Mail:** Corporate Head Office  
2411 Wentz Avenue  
Saskatoon SK S7K 4J2

**Email:** [resumes@kindersleytransport.com](mailto:resumes@kindersleytransport.com)

***We thank you for your interest.  
Only those individuals selected for an interview will be contacted.***

***“An Equal Opportunity Employer”***